

THE CHALLENGE

The client was planning a site closure for its facility in Cali, Colombia. This particular location was manufacturing pharmaceutical solid dose products. With a deadline approaching in 8 months, EquipNet had to ensure the right plan was in place to sell off the equipment and provide the client with the appropriate financial return.

Equipment at this facility included kettles, conveyors, tanks, vacuum pumps, grinders, agitators, blistering machines, hydraulic presses, incubators, ultrasonic baths, spectrophotometers, dissolution test stations, and much more.

THE SOLUTION

EquipNet provided the client with onsite support throughout the project to help adhere to deadlines and keep on track. The company was able to list some higher-valued assets onto ARMS for redeployment, and the rest of the equipment was marketed on EquipNet's online MarketPlace™ and Auctions channel.

- **Project Management**
- **Site Closure Management**
- **Onsite Inventory**
- **Worldwide Logistics**
- **Individual Asset Sales**
- **Online Auctions**
- **ARMS™**

CLIENT OVERVIEW

The client is a global pharmaceutical conglomerate that is consistently ranked as one of the top three pharmaceutical companies in the world.

FOR MORE INFORMATION

Learn more about EquipNet's Services and Programs, like this one, contact us or please visit [EquipNet.com](https://www.equipnet.com).



\$1.7 Million
In Sales
Proceeds



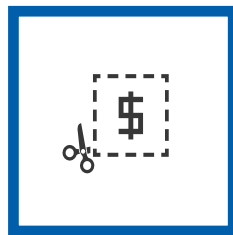
460+%
Higher Return
Than Expected

THE RESULT

EquipNet successfully helped to manage over 700 pieces of equipment and surpassed the client's original expectation of \$300,000 in return.



500+
Assets
Sold



\$100,000
In Redevelopment
Savings



60+
Assets
Redeployed

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